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## Job Posting

### Independent Sales Representative—St. Paul/Minneapolis Area

#### About SecureTech Innovations, Inc.

SecureTech is an emerging growth company focused on developing and marketing personal and automobile security and safety devices and technologies – our products preserve life, protect property, and prevent crime. SecureTech is the maker of [Top Kontrol®](#), the only anti-theft and anti-carjacking system known that can safely stop a carjacking without any action by the driver. For more information, visit [www.securetechinnovations.com](http://www.securetechinnovations.com) and [www.topkontrol.com](http://www.topkontrol.com).

#### Position Overview

We are looking for an enterprising and driven self-starter to join our growing team as an Independent Sales Representative. As an Independent Sales Representative, you will need to cultivate prospective sales leads and travel to meet prospective customers. You will also be required to service, educate, and expand existing customer accounts.

You will work directly with executive management based at our Minnesota headquarters and utilize your sales experience and knowledge of the automotive industry to expand relationships with existing customers while building new ones through prospective sales leads. You will use your skills in deal closing, direct sales, B2B sales, and niche marketing to demonstrate to potential customers how our products can help grow their respective businesses.

This independent contractor position has the potential to lead to larger corporate roles with more responsibility and higher compensation – at SecureTech, we prefer to promote proven leaders from within.

#### Duties and Responsibilities

- Travel within your territory to meet with prospective leads one-on-one
- Maintain a comprehensive knowledge and understanding of our products and develop the ability to perform live product demonstrations
- Manage and track sales and progress, and regularly report these results to the appropriate person
- Build and maintain relationships with customers, serving as their account manager
- Oversee multiple regional accounts simultaneously

## Requirements and Qualifications

- A driven self-starter with strong communication skills and the spirit and dedication of an entrepreneur
- Technical and consultative sales skills with a proven sales track record, preferably in a B2B environment
- Knowledge and experience within the automotive industry is a plus
- Strong presentation skills
- Ability to work independently to demonstrate our products, service accounts, and build new relationships to grow regional sales volumes
- Must have reliable transportation and a valid driver's license

## Training and Compensation

- Comprehensive training program available
- 100% commission-based
- Uncapped earnings potential
- Monthly incentive bonus programs, including stock options and participation in Employee Stock Ownership Programs (ESOP) for top performers

**Apply to:** SecureTech Human Resources by email at [hr@securetechinnovations.com](mailto:hr@securetechinnovations.com).

### Equal Opportunity Employer

SecureTech Innovations, Inc. is an equal opportunity employer that is committed to diversity and inclusion in the workplace. We prohibit discrimination and harassment of any kind based on race, color, sex, religion, sexual orientation, national origin, disability, genetic information, pregnancy, or any other protected characteristic as outlined by federal, state, or local laws.

This policy applies to all employment practices within our organization, including hiring, recruiting, promotion, termination, layoff, recall, leave of absence, compensation, benefits, training, and apprenticeship. SecureTech makes hiring decisions based solely on qualifications, merit, and business needs at the time.